

Who Gets Profiled?

- 368 Cities nationwide
- City profiles in all 50 States & DC
- 224 Cities in California
- Cites with the fastest population growth

What's in a Profile?

- Taxes imposed on businesses
- Index of personal income tax rates
- Economic incentives
- Business advantages
- Notable public/private transactions
- Transportation amenities
- Special zones
- Development impact/exaction fees
- Utility user tax rates
- Property & other tax rates

ECONOMIC DEVELOPMENT QUOTES	
Special Incentive Programs and Services	1. Redevelopment tax increment assistance 2. Water and sewer development impact fee loan/grants 3. Foreign Trade Zone 4. Fast track processing
Notable Public/Private Transactions	1. 34 million sq. ft industrial park 2. 'Name' car dealership 3. 'Name' Hotel
Business Advantages	1. Affordable land 2. Qualified labor force 3. Quality of life, great schools

**Order today and get
your 20% discount.**

Kosmont-Rose Institute Cost of Doing Business Survey ®

Dear CALED Members,

The Rose Institute of State and Local Government, the esteemed public policy research arm of Claremont McKenna College, and the Kosmont Companies, a well known Los Angeles business and real estate advisory group, collaborated for the third year to produce the *Kosmont – Rose Institute Cost of Doing Business Survey*. Previously published since 1994 as the *Kosmont Cost of Doing Business Survey*, the annual Survey contains a vast amount of data about fees, taxes, costs, and incentives that affect business in over 350 communities nationwide.

The Survey is recognized as a leading information source for municipal development fees, business taxes, and economic incentives for communities throughout the United States.

Over the eleven years of its publication, corporations, real estate developers, community planners, economic developers and public officials have widely used the Survey to compare the various taxes imposed on businesses. It is especially useful to businesses contemplating a move. The 2005 *Survey* has many new added features to make it an even stronger tool for the economic developers, the business community, and policymakers.

As a member of CALED, we would like to offer you the opportunity to purchase the Survey or city profiles at a 20 percent discount.

Order online at: <http://rose.claremontmckenna.edu/kosmont/CODBS.asp>. You must include CALED's promotional code (CALED05) to receive the discount. If you have any questions, please contact Angela Zhang or David Huntoon at (909) 621-8159 or by e-mail at: TaxSurvey@claremontmckenna.edu.

Sincerely,



G. David Huntoon
Fellow
Marketing and Outreach Coordinator

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